



NOTICE OF MEETING

Ohio Hills Health Centers will hold its next regular meeting at 12:00 Noon on **Monday, July 15, 2024 at the Barnesville Library Annex, however, if you do not feel comfortable attending in person you can attend via conference call.**

Call in number for Board Meeting: 267-807-9601
PIN number: 810107

AGENDA

CALL TO ORDER – Chairperson

MINUTES OF JUNE 17, 2024 – Recording Secretary

CHIEF OPERATING OFFICER’S REPORT – Michael Carpenter

MEDICAL DIRECTOR’S REPORT – Himalaya Patcha, M.D.

DENTAL DIRECTOR’S REPORT – Robert Brewer, DDS

DIRECTOR OF QUALITY & CLINICAL SYSTEMS REPORT – Debbie Fisher, R.N.

DIRECTOR OF OUTREACH AND DEVELOPMENT REPORT – Jan Chambers

DIRECTOR OF REVENUE CYCLE MANAGEMENT REPORT – Dee Stewart

FINANCE COMMITTEE REPORT

INTERIM CHIEF FINANCIAL OFFICER – Matt King

CHIEF EXECUTIVE OFFICER’S REPORT – Jeff Britton

OTHER BUSINESS

ADJOURNMENT

JAB/dm

OHIO HILLS HEALTH CENTERS
Minutes of Meeting
June 17, 2024

The Ohio Hills Health Centers Board of Trustees held its regular meeting at the ECO Center on June 17, 2024.

Call-in Number: 267-807-9601
Passcode: 810107

Present were:

Mr. Brad Hudson, President
Mr. Brent Tisher, Monroe County Representative
Mr. Tim McKelvey, Treasurer
Mr. Les Tickhill, Vice President
Mr. Tim Hall, Barnesville Representative
Mrs. Donna Secrest, Monroe County Representative
Mrs. Anita Rogers, Barnesville Representative
Mrs. Deborah Day, Monroe County Representative

Absent was:

Mr. Robert Koch, Secretary
Mr. Charles Bardall, Freeport Representative

Also, present were:

Jeff Britton, Chief Executive Officer
Michael Carpenter, Chief Operating Officer
Matt King, Interim Chief Financial Officer
Jan Chambers, Director of Outreach and Development
Debbie Fisher, Director of Quality and Clinical Systems
Robert Brewer, DDS, Dental Director
Aimee Tickerhoof, CPA, Auditor
Jayetee Herron, CPA, Auditor
Denise McBurney, Recording Secretary

Absent, was:

Dee Stewart, Director of Revenue Cycle Management
Himalaya Patcha, M.D., Medical Director

Meeting called to order by Brad Hudson at 12:00 p.m.

A quorum being present, Les Tickhill made a motion to approve minutes of May 20, 2024.
Seconded by Brent Tisher.

SUMMARY OF AUDITORS REPORT

Aimee Tickherhoof and Jaytee Herron, CPA's with Kozicki Hughes Tickherhoof, PLLC gave a summary of the Auditors Report. **(FULL COPY OF AUDITOR'S REPORT ATTACHED TO MINUTES)**

Summarization as follows:

It is the Auditor's Responsibilities to plan and perform the audit to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatements. The Auditors consider OHHC's internal controls over financial reporting as a basis for designing audit procedures. The Auditors are required to comply with ethical standards regarding independence of OHHC. For each Audit Cycle, a risk assessment is performed to identify significant risks. The following significant risks have been identified in which the audit procedures have been designed to address:

- Transfers – Multiple site transfers money into the General Fund.
- Debt Covenant – Restricted cash to be maintained in a separate account.
- Improper Revenue Recognition and Management override of control.
- Complex Grants – Complexity of managing new funding received, period of required spending and recognition of expenditure and revenue.
- Accounts Receivable Allowance – Estimate is calculated on a 10-year average basis and there is potential for data entry error.
- Construction Work in Progress – Risk that the invoices paid subsequent to year end are not captured in the correct year due to lag of invoicing.
- Fixed Assets Additions – Capitalized amounts may not be correct as the construction projects have spanned over a few years and include many invoices.
- New Major Construction – Funded by Federal Loan and/or Grant Program.
- Lease Implementation ASC 842 – Correct implementation.

Management is responsible for the selection and use of appropriate accounting policies. There were no new accounting policies implemented during fiscal year 2024.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's current judgements. The most significant accounting estimate that we have identified is – Management's estimate of the allowance of doubtful accounts.

No issues were encountered dealing with management; there were no disagreements during the audit and are not aware of OHHC contacting other auditors for additional or different opinions.

Did have correcting adjustments to the financial statements and all of those adjustments have been made.

Independent Auditor's Report – Unmodified (Clean Opinion) issued on May 30, 2024.

STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)

- Total assets decreased by approximately \$830,000.00 ending the year at \$8.2 million and in the prior year was \$9 million.
- The decrease is related to the following:
 - Annual depreciation of fixed assets
 - Net decrease in cash
- Total liabilities decreased by approximately \$380,000.00 ending the year at approximately 3.8 million.
- The decrease is related to the following:
 - Reduction in Retirement Contribution Rate (8% to 4%)
 - Less Retainage and Pending Construction Payables at 2024 versus 2023
 - Payments made on Long-Term Debt

STATEMENT OF ACTIVITIES (INCOME STATEMENT)

- Total Revenue decreased by \$2.3 million over the last year ending out the fiscal year at approximately \$7.5 million.
 - There was a \$2 million decrease in grant revenue
 - There was a net increase of approximately \$100,000.00 in patient service revenue with a decline of approximately \$320,000.00 in the 340B program revenue.
- Total expenses decreased to \$7.9 million with a \$680,000.00 decrease in wages and benefits.
- Change in net assets – There was a decrease in net assets or net income for the year of approximately \$450,000.00.

STATEMENT OF CASH FLOWS

This schedule is used to show how cash was spent during the year. There was a decrease in cash from Operations which is mainly attributable to the decrease in grant funding and the 340B program revenue. Additionally, there were fixed asset purchases and debt repayment that overall added to the decline in cash for the year of \$650,000.00.

FOOTNOTES

Footnotes involving significant judgement and those that are sensitive because of their significance to financial statements users:

- Included in the summary of significant accounting policies Note 2 in the financial statements, the patient service revenue recognition and performance obligations are explained. The type of agreements with third-party payers and processing of such agreements is significant to the financial statements.
- The disclosure in Note 10 in the financial statements that OHHC continues to receive funds for the operation of its clinics from the Department of Health and Human Services. A reduction of this funding, if it were to occur, may have an adverse effect on OHHC programs and activities.

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNING AUDITING STANDARDS

- No material weaknesses, no significant deficiencies, and no reportable noncompliance.

REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM GUIDANCE

It is the opinion, Ohio Hills Health Centers complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended January 31, 2024. (Major programs listed below)

- 93.224 Health Center Program Cluster

Jeff Britton requests a motion to approve the Auditor's Report as presented to the Board.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim McKelvey made a motion to approve the Auditor's Report as presented to the Board. Seconded by Anita Rogers.

RESOLVED, that the motion passed unanimously.

CHIEF OPERATING OFFICER'S REPORT

1. Call Center

Michael reported on Call Center Statistics from May 2024. There were 6,041 calls received with 5,389 calls answered for an answer rate of 89.21%. The goal is 95%. The average wait time was 35 seconds and the average talk time was 2 minutes and 1 second.

2. Operations

Michael reported on new Patient Applications for May 2024. There were 64 applications issued. There were 161 new patient appointments. Breakdown of patient appointments by provider/sites is as follows: OHCC Barnesville Dental – There were 51 applications issued and provider information as follows: Dr. Brewer = 50 and Dr. Bauer = 1; OHHC Barnesville – There were 56 applications issued and provider information as follows: Ryan=2, Morgan=4, Miles=15, Dr. Patcha=5, Dr. Wooten=19, Jenna=2, Melissa=4, Penny=5; OHHC Belmont Career Center – There were a total of 5 with breakdown as follows: Shelby = 4 (25 Total Medical Visits), Dr. Bauer – 1 (12 Total Dental Visits); OHHC Caldwell – There were 3 applications issued and all were Dr. Overmiller; OHHC Freeport Dental – There were 10 applications issued and provider was Dr. Bauer; OHHC Freeport – There were 4 applications issued and 4 were for Ryan Aston; OHHC Quaker City – There were 9 applications issued with all being patients of Staci; OHHC

Woodsfield there were 23 applications issued and provider information as follows: Dr. Overmiller=3, Jenna=4, Morgan=7, Ryan=9.

3. Construction Project Updates

Michael reported on Roof Replacement Project for the Barnesville Location. Triad Roofing out of Strasburg will be completing the roof replacement. Currently waiting on a contract update and a project start date which is anticipated to begin later July or early August.

Michael reported on the Window Replacement Project for Barnesville. An initial window was installed by GE Williams Incorporated in the Conference Room on 5/31/2024. Insulation will improve the window replacement project significantly. Awaiting a project cost update and a tentative schedule.

4. Server Upgrade

Michael reported we recently upgraded the server at OHHC Freeport Dental. As we continue to grow and expand need to upgrade the server at OHHC Barnesville Dental. It is the opinion of TSG that we need to replace and not upgrade the server at Barnesville Dental. The cost for replacing the server is \$18,848.00 which includes installation, setup, and configuration of the hardware.

Michael Carpenter requested Board Approval for the Chief Operating Officer's Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Donna Secrest made a motion to approve the Chief Operating Officers report as presented to the Board. Seconded by Les Tickhill.

RESOLVED, that the motion passed unanimously.

Chief Operating Officers Report – Attached

MEDICAL DIRECTOR'S REPORT – There was no report given by the Medical Director.

DENTAL DIRECTOR'S REPORT

1. New Patient Update

Dr. Brewer reported for the month of April there were 60 new patients with 48 Barnesville Dental and 12 Freeport Dental. For the month of May there were 58 new patients with 46 Barnesville Dental and 10 Freeport Dental. The demand at Barnesville Dental is much higher than at Freeport Dental. Monthly new patient day in Barnesville averages 12 new adult patients. Children seen by hygienist average additional 3 to 4 patients. We are reaching a point

where we need to analyze our capacity. With intake of 50 new patients and very little attrition, it is becoming difficult to appoint patients in a timely manner. Dr. Brewer apologizes down the road if Patient Satisfaction Survey Rates drop due to wait times.

2. New Patient Protocol

Dr. Brewer reported on the current new patient protocol. A new process has begun for appointing new patients. Casey Edwards will determine the number of new patient openings available for the upcoming month. On the 15th. of the preceding month, we open the phone to new patient calls. When all the new patient appointments for the next month are filled, we close the list and tell callers to call back next month. The system we have in place is first come, first serve and there is no waiting list. If there is a cancellation, we plug someone into that time spot. On those appointed Wednesday's we are averaging between 12 to 18 new patients. Barnesville appointments usually fill in 3 to 4 hours and Freeport is usually filled within 24 hours.

3. OACHC Spring Conference

Dr. Brewer reported in early May, Jeff and I attended the OACHC Spring Conference. At the conference, we attended a presentation by Primary Health Solutions, an FQHC in Middletown, Ohio. Their presentation was about how they turned around their Dental Operation from a \$2,000,000.00 loss into a profitable operation. They shared their systems and strategies with the audience. Jeff and I came back and have begun to implement some of the strategies into our routines for scheduling, appointment procedure management, and billing. Our goal is to reduce write-offs and non-billable appointments. I was able to network with the office staff of Primary Health Solutions including Dr. Vinod Miriyala, a pedodontist, who is very active in the OACHC. This will be a valuable resource as we grow the Dental Division of OHC. Les Tickhill questioned what time frame it took to turn their loss into a profit. Dr. Brewer reported the time frame was not mentioned in their presentation. Jeff stated his guess is probably 12 to 18 months.

4. Specialty Providers

Dr. Brewer reported continuing to look for specialty providers to care for our patients. Dr. Palmer, a periodontist (gum specialist) is retiring at the end of this month. In addition to Periodontics (gum specialist), we are seeking Endodontics (root canals), Oral Surgery and Sedation Dentistry. Trying to look for partnerships to try to alleviate these problems. Currently, we have very few options and many of them are booking 6 to 12 months into the future. This is a real problem for our urgent need patients and ultimately reduces our treatment options for these patients. In addition, many of these providers are 1 to 2 hours away, which is a hardship for some patients. I am hopeful that the recent increase in Medicaid reimbursement will attract new providers. I believe that we have an opportunity to attract specialty providers to treat our patients in our facilities. With our plans to open a new office, we have a chance to create an operatory where a specialist can come to us and treat our patients.

5. Medical Patients

Dr. Brewer reports that he is aware that our medical providers have been seeing patients with dental problems because they do not have a regular dentist. Medical patients of OHHC that are not currently Dental patients will be seen for dental emergencies if they have a referral from an OHHC Medical provider. This will be a one-time visit to diagnose and treat their emergency condition. These patients will then have to go through the New Patient Protocol to become established patients of OHHC Dental. I will be sending an e-mail to the Medical Providers regarding this change in protocol.

Dr. Brewer requests Board Approval for the Dental Directors Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim McKelvey made a motion to approve the Dental Directors Report as presented to the Board. Seconded by Les Tickhill.

RESOLVED, that the motion passes unanimously.

Dental Director's Report – Attached

DIRECTOR OF QUALITY AND CLINICAL SYSTEMS REPORT

1. **COVID-19 and Flu Report**

Debbie reported on vaccines and testing for the month of May. There were 0 vaccines administered in May and for testing there were 33 tested; 2 positives for an 6% positivity rate.

Debbie reported there were 0 flu vaccines administered. There were 21 flu tests performed and 0 were positive for a 0% positivity rate. RSV report demonstrated 0 tested.

2. **H3C's Chronic Care Management (CCM) Summary for the Month of May**

Debbie reported on the following summary from the H3C Chronic Care Management (CCM):

- Patient time spend on your behalf = 4,692 minutes
- Number of Care Plans created/reviewed or uploaded = 123
- Completed billable CCM encounters = 129
- Total Revenue generated by these claims in the month = \$9,414

3. **PCMH Update**

Debbie reported the PCMH Recognition Program Onboarding continues with full recognition planned for December 13, 2024. Implementation of new clinical processes are being planned now that clinical staffing is improving with the new hires.

4. **Quality Measures 1st. Quarter 2024**

Debbie reported the Quality Measures for the first quarter of 2024 continues to be monitored. Childhood immunization is a targeted measure and focus for 2024. The individual Quality Measures were uploaded to the Board Portal and attached to the Director of Quality and Clinical Systems Report.

Debbie Fisher requests Board Approval for the Director or Quality and Clinical Systems Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim McKelvy made a motion to approve the Director of Quality and Clinical Systems Report as presented to the Board. Seconded by Les Tickhill.

RESOLVED, that the motion passed unanimously.

Director of Quality & Clinical Systems Report – Attached

DIRECTOR OF OUTREACH AND DEVELOPMENT REPORT

1. Jan reported continuing Social Media Growth. Marketing/Outreach – Facebook has 2,420 followers; Twitter has 115 followers and Instagram has 141 followers.
2. Jan reported on events that have and/or will be occurring:
 - Hoops for the Heart
 - Old Washington Fairgrounds – Farmers Market
 - Fun in the Ville
 - Ohio Hills Folk Festival
 - Sports Physicals – Bellaire, Woodsfield, Barnesville – Tremendous service. It is surprising the number of students who do not pass due to significant health issues, some of which are undetected.
 - Farm Bureau Annual Meeting
 - National Health Center Week – Week of August 4th.
 - Sponsor Barnesville Chamber Luncheon – August 14th. – All Board Members are welcome to attend.
3. Jan reported on the 2024 Community Needs Assessment. Belmont Career Center. Board support needed to identify participants in Barnesville, Woodsfield, Quaker City, Freeport, and Caldwell.

4. Jan reported on the following Grant/Foundation Funding:

- ODH – Planning Grant Bellaire – School Based Health Center - \$50,000.00 – Awarded. Allows us to be eligible to submit for \$500,000.00 implementation grant. Have not yet received a signed agreement.
- HRSA Expanded Hours – Caldwell – Up to \$500,000.00. Extending to 5 days a week and would be opening early morning and evening hours. Cannot have 30-day requirement related conditions in place when submitted/reviewed.

Jan stated the grant allows up to \$150,000.00 in renovations. We could potentially use some of this for the In-House Pharmacy in Barnesville but cannot use this for staffing the In-House Pharmacy.

- HRSA New Access Point – Would require Behavioral Health and SUD to be included. – Up to \$650,000.00. This grant would allow us to open up a new facility. Since Bellaire did not receive the Appalachian Innovation Grant will need to redirect this to Bridgeport. Asking the Board for their recommendations on whether it is worth exploring. With this grant need to provide Behavioral Health and Substance Abuse providers. This grant is extremely competitive and in order to apply for this cannot have a 30-day requirement related condition in place when submitted/reviewed.
- HRSA Health Center Infrastructure Support – Roof/Windows – Funding Received.
- Bridge Access Funding – COVID-19 Related Activities - \$15,437.00.
- Appalachian Community Innovation Centers Project – The Innovation Grant is for construction of a new facility. Caldwell and Bridgeport were funded and OHHC has stated that we will provide medical and dental care at these new facilities. Bellaire was not. For OHHC to be starting a number of new sites Jan recommends we need to look at avenues of how we are going to fund this. Tim McKelvey stated they are getting the money to build this but is OHHC going to commit to staffing these new locations with our money. Tim McKelvey stated he does not know how we are going to commit to opening up these sites (Caldwell, Bridgeport, Bellaire, and the ECO Center) when we do not have the money to do this. Jeff commented that the only thing we have done from a legal standpoint is submit an MOU.

Jan requests board discussion and approval if we are going to go forward with any of the above noted grants. Tim Hall stated someone mentioned for one of the grants about the responsibility for paying for salaries. Jeff stated he understands the concerns and it is a concern of his also. Jeff stated OHHC can take a conservative approach and not apply for any of these. Jeff stated, “do we really want one of our competitors in there.” Tim McKelvey stated he is okay with proceeding with the Eco Center and has no concerns there but OHHC Caldwell has been a disappointment since day 1 for him. Jeff commented that part of the reason Caldwell Location is an issue is that it is located within the Health Department. What is being proposed for Caldwell is a 16,000 square foot building open to the public. Jeff stated when he interviewed for this position asked the

interview committee what do you want to see happening and the response was to see OHHC grow. Genesis has committed to providing Lab, X-ray, Mammography and possibly CT services for Caldwell.

Tim Hall asked Jeff as a CEO what is your recommendations for Caldwell, and Bridgeport. Jeff states his recommendation is to move forward with the Appalachian Community Innovations Centers Project Grants for Caldwell and Bridgeport but the Board needs to make the final decision. After the above noted discussion recommendation from the Board is to move forward with the Appalachian Community Innovation Centers Project Grants for Caldwell and Bridgeport.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim Hall made a motion to move forward with the Appalachian Community Innovation Centers Project Grants for Caldwell and Bridgeport as presented to the Board and to apply for the HRSA Expanded Hours and the HRSA New Access Point Grant and to proceed with the ODH Grant for Bellaire. Seconded by Tim McKelvey.

RESOLVED, that the motion passed unanimously.

5. Jan reported on Capital Budget Allocations:

- \$100,000.00 OHHC – Quaker City renovations – Was to go through Eastern Gateway however with their closing are attempting to utilize Belmont College.
- Federal \$650,000.00 – Third floor project to allow room for expanded Behavioral Health on the second floor – Received. Waiting for roof and window project to be completed before proceeding.
- Congressman Troy Balderson – Federal – Submitted for renovations OHHC Quaker City - \$500,000.00. Denied. Only allowed to submit 15 and they went with more infrastructure – roads and bridges.

Jan Chambers requests Board approval for the Director of Outreach and Development Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim McKelvey made a motion to approve the Director of Outreach and Development Report as presented to the Board. Seconded by Donna Secrest.

RESOLVED, that the motion passed unanimously.

Director of Outreach and Developed Report – Attached

DIRECTOR OF REVENUE CYCLE MANAGEMENT REPORT

1. Jeff reported the current month charges for May were \$592,254.12.
2. Jeff reported the current month payments for May were \$315,929.45.
3. Jeff reported the current month contractual adjustments for May were \$219,885.92.
4. Jeff reported the current month write-off adjustments were \$13,790.07 for May. Write-off adjustment includes sliding fee, interest, collection balance transfer, insurance adjustments, small balances, etc.
5. Jeff reported days in account receivable were 42.11 for May.

Jeff Britton requests Board Approval for the Director of Revenue Cycle Management Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Anita Rogers made a motion to approve the Director of Revenue Cycle Management Report as presented to the Board. Seconded by Les Tickhill.

RESOLVED, that the motion passed unanimously.

Director of Revenue Cycle Management Report – Attached

CHIEF FINANCIAL OFFICER’S REPORT

Matt reported the Balance Sheet Statement of Assets and Liabilities and the Income Statement - Statement of Revenue and Expenditures for month ending May 31, 2024, was uploaded to the Board Portal prior to the meeting for review. The Monthly Bank Balances were distributed at today’s meeting through May 31, 2024.

Matt reported that he will be focusing more on the income statement than the balance sheet, for Board Member financial updates. Matt reiterated from last month’s meeting the depreciation line item on the income statement is a journal entry and the write off’s (negative revenue journal entry) are both negatively affecting the profit/loss for the month or the bottom line.

Matt reported that he is currently reviewing fiscal policies and plans to make future recommendations to the Board for these policies.

Matt thanked both Karen Long and Teresa Lyle for making adjustments to assist in improving the close out times so that the information can be uploaded to the Board Portal in a timely manner.

Matt reported on the proposed onboarding form which allows management to review all current employee rates/salaries to confirm accuracy and completeness. Once the process is complete, this same onboarding will be used for all new employees upon hire.

Matt indicated that the handout provided today for the monthly bank balances will continue to be provided in future months.

Matt King requests Board Approval for the Chief Financial Officer's Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Donna Secrest made a motion to approve the Chief Financial Officer's Report as presented to the Board. Seconded by Anita Rogers.

RESOLVED, that the motion passed unanimously.

Chief Financial Officer's Report – Attached

CHIEF EXECUTIVE OFFICER'S REPORT

1. 340B Update

Jeff reported OHHC went live with new 340B Third Party Administrator (Rx Strategies) on June 1st. Hoping to see more claims and revenue coming in RX Strategies is promising that we will get some of our claims and revenue back. Preliminary Floor plan of In-House Pharmacy has been received. The next steps will be to engage with our consultant to finalize floor plan then develop a construction budget. Last week OACHC led a press conference announcing the introduction of Ohio State companion bills SB 269 and HB 588, the 340B Pharmacy Access Act. This legislation will prohibit drug manufacturers from refusing to ship medically necessary medications to a 340B covered entity and/or its pharmacy partners in Ohio. Furthermore, it will prohibit drug manufacturers from placing severe limitations and restrictions on their willingness to ship the medications.

2. Dental Search

Jeff reported a call was scheduled for June 11th. with a PGY-1 Pediatric Dentist from Nationwide Children's. Also, will be scheduling a call with a general dentist currently in Columbus looking to work at another FQHC. This dentist is an NHSC scholar and needs to be at an FQHC. This dentist is originally from Ohio.

3. Fee Schedule Review

Jeff reported that Forvis has completed their review. They suggested our charges should be between 50th. and 75th. percentile. Many charges need to be increased but many needs to be decreased to meet 60th. percentile range for our region (Athens, Zanesville, Steubenville). There have been some dental charges that have 0 dollars attached to this. Working with Casey Edwards on this issue. All of our E/M office visit charges are low compared to regional averages. The next step is to collect all contracts OHHC has with insurance payers and compare our payments by CPT code to the allowed payment in the contract. This will take a little time because all payer contracts from greater than 10 years ago cannot be found. OHHC will contact each payor and request a copy of the contract. If considerable differences are noticed we will negotiate with the payor to pay us our allowable amount. Obviously, the Board is required to approve any changes to our fee schedules.

Jeff Britton requests Board Approval for the Chief Executive Officer's Report.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Tim Hall made a motion to approve the Chief Executive Officer's Report as presented to the Board. Seconded by Tim McKelvey.

RESOLVED, that the motion passed unanimously.

Chief Executive Officer's Report – Attached

BUSINESS:

1. The next Board Meeting will be held on July 15, 2024. The next Finance Committee Meeting will be held on July 12, 2024.

Motion made to go into Executive Session at 1:20 p.m. by Tim Hall. Seconded by Tim McKelvey.

Motion made to go back into Regular Session at 1:41 p.m. by Donna Secrest. Seconded by Anita Rogers.

Discussion took place on amending Dr. Bauer's 2023/2024 Employment Agreement effective July 1, 2023. Amend the annual salary from \$125,500.00 and increase it to \$135,954.00. Motion is requested.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Anita Rogers made a motion to approve the amendment to increase Dr. Bauer’s annual salary from \$125,500.00 to \$135,954.00 as presented to the Board, Seconded by Deborah Day.

RESOLVED, that the motion passed unanimously.

Discussion took place on Chief Executive Officer’s Contract. Effective July 7, 2023, a 3-year contract with a \$5,000.00 increase. Motion is requested.

RESOLUTION

Adopted 06/17/2024

WHEREAS, Les Tickhill made a motion to approve Employment Agreement for the Chief Executive Officer to be for a 3-year period with a retroactive date of 07/07/2023 as presented to the Board. Seconded by Antia Rogers.

Brad Hudson requested that Jeff look at some of the other staff and see if we can help them out. Brad stated he is not against this being done in phases. Tim Hall questioned what and/or how do you usually give raises. Jeff stated used to be it would always line up with the budget year but have deviated from that over the past several years. The Clinical Team have already been given raises and now we need to look at our non-clinical staff to see what we can do.

ADJOURNMENT

There being no further business motion made to adjourn meeting at 1:50 p.m. by Anita Rogers. Seconded by Tim McKelvey.

Brad Hudson, President

Denise McBurney, Recording Secretary

**OHHC Board of Trustees
July 2024 Report**

Call Center

- Call Stats
 - o June 2024
 - 5569 Received
 - 5028 Answered
 - 90.29% Answer Rate – **Goal of 95%**
 - Average Wait Time – 35 Seconds
 - Average Talk Time – 2 minute 14 seconds

Operations

- New Patient Applications
 - o June 2024
 - Applications Issued – 51
 - New Patient Appointments – 119
 - Barnesville Dental – 40
 - o Dr. Brewer – 40
 - Barnesville – 37
 - o Ryan Aston - 3
 - o Morgan Stephen - 2
 - o Miles Jefferis – 12
 - o Dr. Patcha – 5
 - o Dr. Wooten – 5
 - o Jenna Brown - 2
 - o Melissa Huff – 6
 - o Penny Shepherd – 2
 - Career Center – 0
 - o Closed for summer months
 - Caldwell – 1
 - o Dr. Overmiller - 1
 - Freeport Dental – 13
 - o Dr. Bauer – 13
 - Freeport – 4
 - o Ryan Aston – 4
 - Quaker City – 8
 - o Staci Fellows - 8
 - Woodsfield – 16
 - o Dr. Overmiller – 5
 - o Jenna Brown – 3
 - o Morgan Stephen – 5
 - o Ryan Gallagher – 3

Construction Projects

- Construction Updates
 - o Roof Project – Barnesville
 - Scheduled to begin first week of August
 - Expected to be completed in 4-5 weeks.
 - o Window Replacement Project – Barnesville
 - Window Order Placed
 - Start Date – To be determined

Michael Carpenter
Chief Operating Officer
7/8/2024

OHHC Board Report

7/15/2024

1. COVID-19 and Flu Report

Vaccines and Testing

- Month of June there were 0 COVID vaccines.
- Month of June there were 0 Flu Vaccines administered.

Testing for the month of June

- 10 tested for **COVID; 0 positives with a Zero!!** positivity rate.
**Flu report 0 tested; RSV report 0 tested.

2. H3C's Chronic Care Management (CCM) summary for the month of June:

- Patient time spent on your behalf: 4,138 minutes
- # of Care Plans created/reviewed or updated: 103
- Completed billable CCM encounters: 112
- Total Revenue generated by these claims in the month: \$8,174

3. PCMH recognition program onboarding continues

4. In the 3rd Quarter, OHHC plans to participate in a Security Risk Assessment performed free due to our membership with OACHC/HCCN project

- This assessment will provide feedback on our compliance with HIPAA Security Rules. Recommendations may be offered to OHHC if a risk is identified.

5. OACHC has begun a new program called **Ohio FQHC Medical assisting/Dental assisting Apprenticeship Program**. It is a "Ready to Hire" program to assist FQHC's with hiring, training, obtaining a certification for new or existing employees wishing to become Medical/Dental assistants. This program was launched due to increasing difficulties in recruiting for these positions within FQHC's statewide. It is a cost-effective program. More information to come

**Ohio Hills Health Centers
Outreach and Development- July 2024 Board Report**

Marketing/Outreach

Social Media- Emma Costello now oversees social media posts. **Facebook-**2,430 followers/ **Twitter-** 115 followers/ **Instagram-**144 followers

Events-

- Hoops for the Heart
- Old Washington Fairgrounds- Farmers Market
- Fun in the Ville
- Ohio Hills Folk Festival
- Fireman's Festival
- Farm Bureau Annual Meeting
- National Health Center Week- Week of August 4th
 - Senator Chavez to visit OHHC- Woodsfield- August 8th
- Sponsor Barnesville Chamber Luncheon- August 14th- all board members welcome to attend.
- Back to School Events

Community Needs Assessment

- 2024- Needs Assessment-
 - Belmont Career Center
 - Board support needed to identify participants in Barnesville, Woodsfield, Quaker City, Freeport, Caldwell.

Fundraising

Grant/Foundation Funding

- ODH- Planning Grant Bellaire- SBHC- \$50,000- awarded. Allows us to be eligible to submit for \$500,000 implementation grant
- HRSA Expanded Hours- Caldwell – Up to \$500,000. Can not have 30-day requirement related conditions in place when submitted/reviewed.
- HRSA New Access Point-Bridgeport. Would require Behavioral Health and SUD to be included. – Up to \$650,000. Can not have 30-day requirement related conditions in place when submitted/reviewed.
- HRSA Health Center Infrastructure Support- Roof/Windows- funding received.
- Bridge Access Funding- COVID-19 related activities- \$15,437.00
- Appalachian Community Innovation Centers Program-applications made awaiting determination.
 - Caldwell- approved
 - Bridgeport- approved

Capital Budget Allocations

Capital Budget –

- **\$100,000 OHHC- Quaker City renovations- Was to go through Eastern Gateway, however with their closing are attempting to utilize Belmont College.**
- **Federal- \$650,000- 3rd Floor project to allow room for expanded Behavioral Health on 2nd Floor- Received, waiting for roof and window project to be completed before can proceed.**

Board Meeting Report

Director of Revenue Cycle Management

July 15, 2024

The current month's charges for June were \$524,105.81.

The current month's payments for June were \$231,171.54.

The current month's contractual adjustments for June were \$153,479.09.

The current month's write-off adjustments were \$14,948.31 for June. Write-off adjustment includes sliding fee, interest, collection balance transfer, insurance adjustment, small balance, etc.

The days in account receivable were 53.03 for June.

We had billing staff on vacation during the month of June. This caused a delay in getting payments in and claims coded. We will have a new dental biller starting this month. We have a call center tech helping with the Patient Discount Application and payments while the Patient Accounts Counselor is out on medical leave.

There is a Medicaid issue with co-insurance amounts that has caused almost 1,000 claims not to be paid. This is part of the increase in the days in accounts receivable. Medicaid is aware of the issue and is to reprocess these claims. The Woodsfield claims have been corrected, and they are working on getting the other sites done.

We are still having issues getting credentialed with Buckeye, Molina and United Healthcare for Ryan Gallagher and the Belmont Career Center. This is causing about 136 claims not to get billed and paid. We are working with Medic Management, our credentialing company, to get this taken care of. However, we are at the mercy of the insurance companies.

Ohio Hills Health Services
Balance Sheet
200 - CHC
As of 6/30/2024

| | <u>Beginning Year Balance</u> | <u>Current Year</u> | <u>YTD Change</u> |
|--|-----------------------------------|---------------------|---------------------|
| Assets | | | |
| Current Assets | | | |
| Cash | | | |
| Cash in Bank-Operating | 33,006.25 | 12,962.39 | (20,043.86) |
| ICS - WesBanco | 869,484.09 | 623,257.45 | (246,226.64) |
| Checking-Citizens National | 17,525.59 | 20,878.01 | 3,352.42 |
| Checking-Caldwell | 1,637.48 | 559.86 | (1,077.62) |
| Checking-Banc One | 1,630.50 | 1,480.90 | (149.60) |
| Checking-Quaker City | 1,286.92 | 802.66 | (484.26) |
| Checking-CFHS | 753.15 | 748.15 | (5.00) |
| Petty Cash | 2,900.00 | 2,900.00 | 0.00 |
| CD's | 124,102.97 | 124,102.97 | 0.00 |
| FDP Checking | 15,620.45 | 3,335.39 | (12,285.06) |
| Checking - Belmont Career Center | 156.29 | 305.86 | 149.57 |
| Total Cash | <u>1,068,103.69</u> | <u>791,333.64</u> | <u>(276,770.05)</u> |
| Receivables | | | |
| Accounts Receivable | 521,369.16 | 710,801.96 | 189,432.80 |
| Unposted AR Payments | 0.00 | (70,208.85) | (70,208.85) |
| FDP Accounts Receivable | 302,848.63 | 215,601.19 | (87,247.44) |
| Allowance for Doubtful Accounts | (202,000.00) | (202,000.00) | 0.00 |
| FDP Allowance for Doubtful Accounts | (130,000.00) | (130,000.00) | 0.00 |
| Other Receivable | 38,182.73 | 7,943.36 | (30,239.37) |
| Employee Receivable | 28,572.80 | 18,750.00 | (9,822.80) |
| Employee Receivable - Uniforms | 27.76 | 0.00 | (27.76) |
| Total Receivables | <u>559,001.08</u> | <u>550,887.66</u> | <u>(8,113.42)</u> |
| Prepaid Assets | | | |
| Total Current Assets | <u>1,641,438.61</u> | <u>1,342,221.30</u> | <u>(299,217.31)</u> |
| Investments | | | |
| Investments | 6,342.09 | 6,342.09 | 0.00 |
| Total Investments | <u>6,342.09</u> | <u>6,342.09</u> | <u>0.00</u> |
| Fixed Assets | | | |
| Furniture & Equipment | 1,046,555.51 | 1,046,555.51 | 0.00 |
| Land | 413,208.12 | 413,208.12 | 0.00 |
| Building | 4,007,851.48 | 4,007,851.48 | 0.00 |
| Building Improvements | 2,968,033.11 | 3,005,308.11 | 37,275.00 |
| Improvements | 88,116.91 | 88,116.91 | 0.00 |
| Accum Dep - Furn. & Equip. | (886,780.94) | (918,470.34) | (31,689.40) |
| Accum Dep - Building | (616,370.22) | (682,700.17) | (66,329.95) |
| Accum Dep - Building Improvements | (817,556.13) | (830,562.13) | (13,006.00) |
| Accum Dep - Improvements | 0.00 | (20,060.95) | (20,060.95) |
| ECT H8E Furniture & Equipment | 21,849.78 | 21,849.78 | 0.00 |
| ARP H8F Furniture & Equipment | 122,159.43 | 122,159.43 | 0.00 |
| ARP-Capital C8E Construction In Progress | 49,943.92 | 49,943.92 | 0.00 |
| Roof & Window Replacement Project | 22,717.15 | 27,980.90 | 5,263.75 |
| Total Fixed Assets | <u>6,419,728.12</u> | <u>6,331,180.57</u> | <u>(88,547.55)</u> |
| Intangible Assets | | | |
| Mayberry Dental Records | 209,083.59 | 209,083.59 | 0.00 |
| Accum Amortization | (70,856.19) | (76,664.09) | (5,807.90) |
| Total Intangible Assets | <u>138,227.40</u> | <u>132,419.50</u> | <u>(5,807.90)</u> |
| Total Assets | <u>8,205,736.22</u> | <u>7,812,163.46</u> | <u>(393,572.76)</u> |

Ohio Hills Health Services
Balance Sheet
200 - CHC
As of 6/30/2024

| | <u>Beginning Year Balance</u> | <u>Current Year</u> | <u>YTD Change</u> |
|---|-----------------------------------|---------------------|---------------------|
| Liabilities | | | |
| Accounts Payable | 48,053.70 | 63,309.15 | 15,255.45 |
| Accounts Payable Accruals | 40,340.33 | 27,200.00 | (13,140.33) |
| Accrued Payroll | 50,642.39 | 50,642.39 | 0.00 |
| Accrued Vacation | 96,280.62 | 96,280.62 | 0.00 |
| Accrued Workers' Comp. | 1,966.04 | 2,178.23 | 212.19 |
| Note Payable - Short Term | 79,055.09 | 79,055.09 | 0.00 |
| Notes Pay - Bradfield Bldg | 179,325.79 | 174,331.39 | (4,994.40) |
| USDA Loan Payable | 2,809,449.40 | 2,786,075.23 | (23,374.17) |
| Retirement Plan Payable | 175,490.54 | 156,849.07 | (18,641.47) |
| USDA Loan Payable - BFDC | 72,158.62 | 67,461.36 | (4,697.26) |
| Deferred Grant Revenue | 197,699.11 | 197,699.11 | 0.00 |
| Total Liabilities | <u>3,750,461.63</u> | <u>3,701,081.64</u> | <u>(49,379.99)</u> |
| Fund Balance | | | |
| Fund Balance | | | |
| Fund Balance | 4,455,274.59 | 4,455,274.59 | 0.00 |
| Total Fund Balance | 4,455,274.59 | 4,455,274.59 | 0.00 |
| Income YTD | | | |
| Total Income YTD | 0.00 | (344,192.77) | (344,192.77) |
| Total Fund Balance | 4,455,274.59 | 4,111,081.82 | (344,192.77) |
| Total Liabilities & Fund Balance | <u>8,205,736.22</u> | <u>7,812,163.46</u> | <u>(393,572.76)</u> |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | 353,126.55 | 1,720,824.67 |
| Other Patient Revenue | 36,006.07 | 133,659.69 |
| Other Revenue | 9,871.82 | 136,739.71 |
| H80 Grant Revenue | 170,178.84 | 850,894.20 |
| Other Grant Revenue | 0.00 | 62,629.35 |
| Total Revenue | 569,183.28 | 2,904,747.62 |
| Expenses | | |
| Personnel | 348,783.28 | 1,788,269.96 |
| Fringe Benefits | 131,664.43 | 676,167.65 |
| Supplies | 29,631.74 | 126,840.64 |
| Contractual | 29,158.52 | 210,135.32 |
| Other | 87,339.38 | 310,632.62 |
| Depreciation/Amortization | 27,378.84 | 136,894.20 |
| Total Expenses | 653,956.19 | 3,248,940.39 |
| Net Revenue (Expenses) | (84,772.91) | (344,192.77) |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
20 - Woodsfield
From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | 90,175.33 | 454,947.68 |
| Other Patient Revenue | 4,775.11 | 38,141.45 |
| Other Revenue | 4,691.82 | 54,418.34 |
| H80 Grant Revenue | 54,457.22 | 274,413.34 |
| Other Grant Revenue | 0.00 | 5,632.76 |
| Total Revenue | 154,099.48 | 827,553.57 |
| Expenses | | |
| Personnel | 85,392.25 | 432,108.81 |
| Fringe Benefits | 25,892.58 | 143,616.02 |
| Supplies | 11,077.07 | 28,300.23 |
| Contractual | 7,980.19 | 58,086.60 |
| Other | 34,531.19 | 121,835.22 |
| Depreciation/Amortization | 13,586.24 | 67,931.20 |
| Total Expenses | 178,459.52 | 851,878.08 |
| Net Revenue (Expenses) | (24,360.04) | (24,324.51) |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
25 - Caldwell
From 6/1/2024 Through 6/30/2024

| | <u>Current Period Actual</u> | <u>Current Year Actual</u> |
|-------------------------------|----------------------------------|----------------------------|
| Revenue | | |
| Program Income | 1,628.22 | 11,863.10 |
| Other Patient Revenue | 0.00 | 222.96 |
| Other Revenue | 0.00 | 980.86 |
| H80 Grant Revenue | 5,105.36 | 25,526.80 |
| Other Grant Revenue | 0.00 | 0.00 |
| Total Revenue | <u>6,733.58</u> | <u>38,593.72</u> |
| Expenses | | |
| Personnel | 5,217.25 | 19,912.54 |
| Fringe Benefits | 1,503.14 | 7,295.71 |
| Supplies | 83.83 | 361.55 |
| Contractual | 2,262.81 | 12,539.94 |
| Other | 1,983.22 | 6,133.36 |
| Depreciation/Amortization | 126.75 | 633.75 |
| Total Expenses | <u>11,177.00</u> | <u>46,876.85</u> |
| Net Revenue (Expenses) | <u>(4,443.42)</u> | <u>(8,283.13)</u> |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
30 - Freeport
From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | 21,544.15 | 109,012.64 |
| Other Patient Revenue | 2,502.60 | 6,937.38 |
| Other Revenue | 20.00 | 11,763.89 |
| H80 Grant Revenue | 10,210.74 | 51,053.70 |
| Other Grant Revenue | 0.00 | 0.00 |
| Total Revenue | 34,277.49 | 178,767.61 |
| Expenses | | |
| Personnel | 22,852.24 | 120,437.51 |
| Fringe Benefits | 9,608.55 | 48,831.49 |
| Supplies | 1,479.78 | 7,338.42 |
| Contractual | 1,347.53 | 10,106.81 |
| Other | 4,639.32 | 20,034.85 |
| Depreciation/Amortization | 516.11 | 2,580.55 |
| Total Expenses | 40,443.53 | 209,329.63 |
| Net Revenue (Expenses) | (6,166.04) | (30,562.02) |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
40 - Barnesville
From 6/1/2024 Through 6/30/2024

| | <u>Current Period Actual</u> | <u>Current Year Actual</u> |
|-------------------------------|----------------------------------|----------------------------|
| Revenue | | |
| Program Income | 150,885.85 | 596,942.05 |
| Other Patient Revenue | 27,535.86 | 77,984.51 |
| Other Revenue | 5,120.00 | 55,756.28 |
| H80 Grant Revenue | 62,966.18 | 312,703.66 |
| Other Grant Revenue | 0.00 | 7,555.43 |
| Total Revenue | <u>246,507.89</u> | <u>1,050,941.93</u> |
| Expenses | | |
| Personnel | 137,044.90 | 704,043.16 |
| Fringe Benefits | 67,556.23 | 330,308.90 |
| Supplies | 4,841.77 | 34,478.08 |
| Contractual | 10,584.43 | 81,940.21 |
| Other | 32,091.35 | 108,050.59 |
| Depreciation/Amortization | 9,010.79 | 45,053.95 |
| Total Expenses | <u>261,129.47</u> | <u>1,303,874.89</u> |
| Net Revenue (Expenses) | <u>(14,621.58)</u> | <u>(252,932.96)</u> |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
 200 - CHC
 45 - Quaker City
 From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | 31,733.78 | 141,771.42 |
| Other Patient Revenue | 1,192.50 | 10,373.39 |
| Other Revenue | 40.00 | 11,758.54 |
| H80 Grant Revenue | 10,210.74 | 51,053.70 |
| Other Grant Revenue | 0.00 | 0.00 |
| Total Revenue | 43,177.02 | 214,957.05 |
| Expenses | | |
| Personnel | 21,748.71 | 97,009.77 |
| Fringe Benefits | 8,340.49 | 44,155.39 |
| Supplies | 3,491.15 | 12,545.84 |
| Contractual | 1,718.72 | 16,396.70 |
| Other | 4,072.36 | 18,827.33 |
| Depreciation/Amortization | 1,028.60 | 5,143.00 |
| Total Expenses | 40,400.03 | 194,078.03 |
| Net Revenue (Expenses) | 2,776.99 | 20,879.02 |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
 200 - CHC
 70 - OHHC - Belmont Career Center
 From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | (3,045.35) | 16,807.68 |
| Other Grant Revenue | 0.00 | 30,316.08 |
| Total Revenue | (3,045.35) | 47,123.76 |
| Expenses | | |
| Personnel | 0.00 | 30,316.08 |
| Fringe Benefits | 0.00 | 1,842.05 |
| Supplies | 109.81 | 152.65 |
| Contractual | 0.00 | 5.00 |
| Other | 262.54 | 722.39 |
| Total Expenses | 372.35 | 33,038.17 |
| Net Revenue (Expenses) | (3,417.70) | 14,085.59 |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
71 - Belmont Career Center - Dental
From 6/1/2024 Through 6/30/2024

| | Current Period Actual | Current Year Actual |
|-------------------------------|--------------------------|---------------------|
| Revenue | | |
| Program Income | (1,226.77) | 6,066.29 |
| Other Grant Revenue | 0.00 | 19,125.08 |
| Total Revenue | (1,226.77) | 25,191.37 |
| Expenses | | |
| Personnel | 0.00 | 13,352.45 |
| Fringe Benefits | 0.00 | 858.98 |
| Supplies | 0.00 | 5,522.63 |
| Contractual | 0.00 | 0.00 |
| Other | 1,120.50 | 1,735.01 |
| Total Expenses | 1,120.50 | 21,469.07 |
| Net Revenue (Expenses) | (2,347.27) | 3,722.30 |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
80 - Freeport Dental
From 6/1/2024 Through 6/30/2024

| | <u>Current Period Actual</u> | <u>Current Year Actual</u> |
|-------------------------------|----------------------------------|----------------------------|
| Revenue | | |
| Program Income | 18,645.31 | 104,652.00 |
| Other Patient Revenue | 0.00 | 0.00 |
| Other Revenue | 0.00 | 1,085.16 |
| H80 Grant Revenue | 13,614.30 | 68,071.50 |
| Other Grant Revenue | 0.00 | 0.00 |
| Total Revenue | <u>32,259.61</u> | <u>173,808.66</u> |
| Expenses | | |
| Personnel | 27,719.97 | 120,865.61 |
| Fringe Benefits | 6,321.31 | 31,757.80 |
| Supplies | 2,400.93 | 13,895.99 |
| Contractual | 2,195.77 | 13,149.21 |
| Other | 4,375.96 | 15,576.83 |
| Depreciation/Amortization | <u>1,351.32</u> | <u>6,756.60</u> |
| Total Expenses | <u>44,365.26</u> | <u>202,002.04</u> |
| Net Revenue (Expenses) | <u>(12,105.65)</u> | <u>(28,193.38)</u> |

Ohio Hills Health Services
Summary Statement of Revenues and Expenditures
200 - CHC
85 - Barnesville Dental
From 6/1/2024 Through 6/30/2024

| | <u>Current Period Actual</u> | <u>Current Year Actual</u> |
|-------------------------------|----------------------------------|----------------------------|
| Revenue | | |
| Program Income | 42,786.03 | 278,761.81 |
| Other Patient Revenue | 0.00 | 0.00 |
| Other Revenue | 0.00 | 976.64 |
| H80 Grant Revenue | 13,614.30 | 68,071.50 |
| Other Grant Revenue | 0.00 | 0.00 |
| Total Revenue | <u>56,400.33</u> | <u>347,809.95</u> |
| Expenses | | |
| Personnel | 48,807.96 | 250,224.03 |
| Fringe Benefits | 12,442.13 | 67,501.31 |
| Supplies | 6,147.40 | 24,245.25 |
| Contractual | 3,069.07 | 17,910.85 |
| Other | 4,262.94 | 17,717.04 |
| Depreciation/Amortization | 1,759.03 | 8,795.15 |
| Total Expenses | <u>76,488.53</u> | <u>386,393.63</u> |
| Net Revenue (Expenses) | <u><u>(20,088.20)</u></u> | <u><u>(38,583.68)</u></u> |

OHHS Board of Trustees Meeting

CEO Report July 15, 2024

1. 340B updates
 - a. In-house pharmacy
 - i. Contracted with Logan Yoho and 340B FQHC compliance
 - ii. Conference calls scheduled
 - iii. Started up loaded needed documents for state board of Pharmacy
 - iv. 6 months needed to license a pharmacy in Ohio
 - v. Call scheduled with Architect and Logan's team to review floor plan
 - b. Legislation
 - i. No new updates

2. Dental search
 - a. Drs. Brewer and Bauer and I had a great follow-up call with Dr. Joe Benson.
 - b. PGY-2 Pediatric dentist from Nationwide Children's Hospital
 - c. Not available till July 2025
 - d. Planning a site visit for November
 - e. Dr. Benson's would work at the ECO center at least 3 days a week seeing OHHC ped. Dental patients and accept referral for all area general dentists.
 - f. He would have surgical privileges at area hospital(s)
 - g. Dr. Brewer, Dr. Bauer and I have call scheduled with Dr. David Campbell
 - h. Also reviewing the CV of Dr. Justin Reeb.

3. Fee Schedule review
 - a. Currently collecting insurance fee schedules from each insurance company.
 - b. Fee schedules will be reviewed and compared against suggested fee schedule from Forvis